

IPSSA Houston

Newsletter for the Houston Chapter of the Independent Pool & Spa Service Association

Fall Fest Time!

This is it! The Houston Pool & Spa event of the year! And it's coming up next month, September 25th at pavillion #3 in George Bush Park. It's a great cookout picnic with free food and beverages, open to all pool & spa professionals and their families. There will be a terrific display of manufacturers and distributors to exhibit their wares and give away goodies for numerous drawings. Everyone stands a chance to carry off a lot of great pool merchandise.

Speaking of drawings, this is the time we draw for our annual raffle, so come out and watch me win the grand prize!

There will also be the annual pool olympics, including the javelin (pool pole), the motor toss and other great competitions for great donated prizes. There are always plenty for the kids, with lots of toy prizes. You cannot miss this terrific event! In fact, IPSSA/Houston members are required and expected to attend, as if you needed any incentive.

Attention distributors and manufacturers! You can be part of FallFest. To take part in the trade show, you only need to be a chapter supporter of IPSSA/Houston. That has got to be the lowest cost of any pool & spa trade show you have ever been in. That's besides the free ads and all of the other perks of being a chapter supporter. Call a chapter board member, i.e. President Jim Jacobsmeyer for more details. If you are a present supporter, make certain that this year's dues have been paid, so you can be included.

Star Goekler Joins Houston Board

IPSSA/Houston board of directors welcomes Star Goekler as Board Member At-Large. Star and her husband Carl are the owners of Star Brite Pool Service in the Friendswood area. Thank you to Star for her willingness to serve.

Got Raffle Tickets?

If you have not picked up your allotment of raffle tickets, you need to get on it! You have already paid for them in your monthly dues, so get them and sell them or give 'em to customers, but get your money's worth! This next meeting may be your last chance, and make sure you get them filled out and turned in by FallFest. It's up to you!

IPSSA meets every month at



2475 Kirkwood near Westheimer

Next Meeting 7:00pm
Tuesday, August 10

New E-Mail Address

Please make note of my e-mail address change.

The new address is:
mike.cedro@yahoo.com



IPSSA
Houston
Vol.15, Issue #8, August, 2010

E-mail Pool news to mike.cedro@yahoo.com
Contact Jim for meeting speakers at 281-474-7665

Southwest Pool & Spa Show February 2011

It's the largest pool & spa show in this part of the country. This February you won't want to miss the Southwest Pool and Spa Show in Fort Worth. It's a fantastic pool and spa trade show with a zillion or more educational opportunities for you to take advantage of. Plan ahead for this one. For more information go to:

www.swpoolandspashow.com

New information is being added as plans are completed.

IPSSA is Growing

IPSSA is #1 in the pool service industry in the U.S. and the largest in the world. It continues to grow across the country. There are now chapters in Georgia and soon to be in Oklahoma. This growth will benefit every member in the nation. We grow stronger every day!

Published monthly and mailed to all area pool, spa, and pool/spa service companies. Written and edited by Mike Cedro except where noted. For advertising information, e-mail mike.cedro@yahoo.com

IPSSA/Houston Officers

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Recycling Plastics

We really don't mean to keep beating this drum too much, but this is really important. Your chapter will benefit from your efforts, as you help preserve our fading environment. Nobody is going to make you recycle. It's something you

must want to do, and it's all positive.

Everything is in place. The pans, the recycler, buyers for the plastic. Every bucket makes a difference. It's good for the Earth, and good for your chapter. Please don't just throw them away.

Attendance Required

Most of us come to the meetings every month, but some are not so faithful. The rules are very clear, and the board is required to see to it that they are enforced. You all know the attendance rules. Fines will be assessed, beginning at \$50, and non-payment of fines will jeopardize both your discounts and/or IPSSA membership.

Coming Events Houston Pool & Spa Calendar

Aug. 10- IPSSA/Houston Meeting
7:00 pm at Fuddruckers, 2475 Kirkwood just North of Westheimer.

Board Meeting preceding.

Aug. 12- APSP Monthly Meeting
at Dave & Busters (Richmond):
6:00 pm; 713-944-4444 or
michael@millerpools.com

September 25- FallFest at George
Bush Park. Family picnic & Pool
Show. Raffle drawing.



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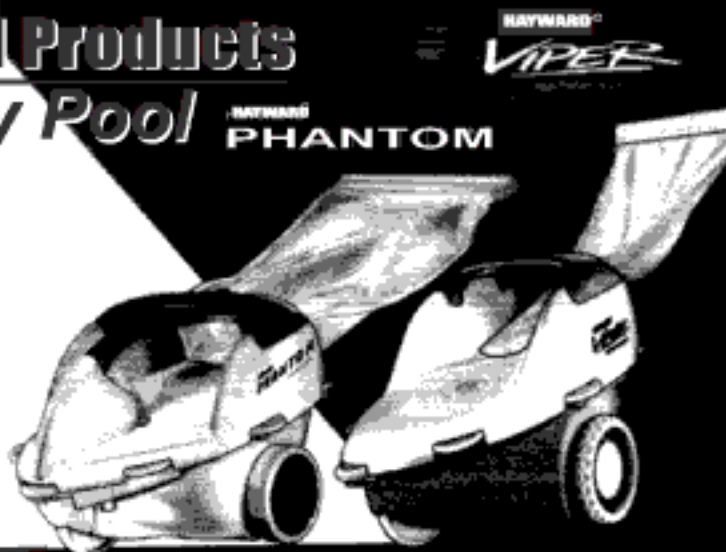
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Buying Pool Routes

by Jim Jacobsmeyer

Buying an established route may seem like a smart thing to do, but not without problems. Of course, these must be guaranteed accounts from an established company. Prices range from about 3 month's service to as much as a year's revenue.

Most people do not account for everything else it takes to keep up and maintain an account, like the techs, gas, insurance, licenses, tools, chemicals, bookkeeping, phones, advertising, billing, etc., and the true cost of your labor. This is not as easy in the rain, in the cold and in the heat.

New companies: Start small, maybe 10-15 pools a week, good ones that are close together. Build your route as you learn the business. Don't overpay or take on too many pools. It's bad for you and for the industry.

See you at:

FUDDRUCKER'S
August 10th

Bumpersticker of the Month:

Beware of Sarcasm

New E-Mail Address

Please make note of my e-mail address.
mike.cedro@yahoo.com

When is "Green" Good for Your Pool?


When it's Blue

Crystal Clear Non-Chlorine Water

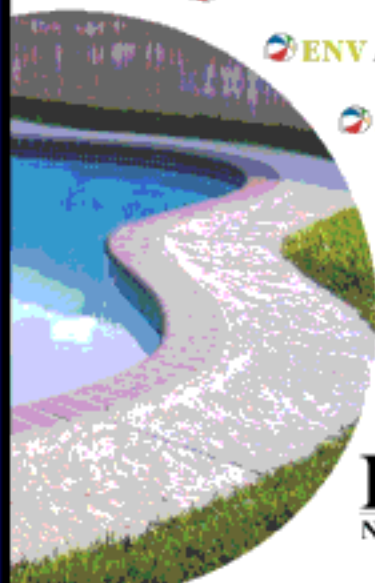
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CLASSIFIED ADS

Classified Ads are 50 cents per word. IPSSA members can have one 35-word ad per month free. Mail ad to: Cedro, 11435 Kirkhollow Drive, Houston, TX 77089, or e-mail to mike.cedro@yahoo.com

Help Wanted

Experienced Pool Repair Technician needed in Galveston. Minimum 3 years experience. Prefer 5+ years. Certifications desired. Salary negotiable. Apply at: <http://www.aquaspectx.com>

EXPERIENCED

Service Technician/Pool Cleaner Needed
Fast-growing Pool Company seeks motivated individual to run service calls and clean pools in the greater Bay Area. Excellent pay commensurate w/experience. Only serious inquiries please. Call for interview - 713-408-7993

Help Wanted

Garrett Vinyl Pools 281-855-7000

Aqua Products, Inc. seeks a self-motivated, disciplined, support-oriented, experienced, **Sales Closer** wanted to support existing and open new business in South-Central US with the world's leading robotic cleaners.

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Full Time Pool Maintenance Tech Needed. Sugarland Area Route Truck & Benefits Provided
Contact Reed at 832-725-3025

Have Service Experience? Need a job? Have a resume? Come to the next IPSSA meeting. Meet the pool company in your area.

For Sale

Spa Parts in Houston
Huge supply of hard to find spa parts. They're all right here locally!
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Trailer Pool Service Carts
We have 4 Service Carts with bumper hitch that goes on the back of your pool service truck. Carts hold all chemicals and equipment needed to clean a pool. Drive up, unhitch and wheel cart into the back yard. **Only \$335 each!**
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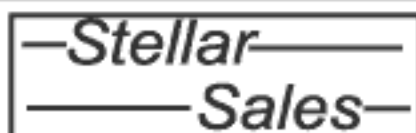
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