

IPSSA Houston

Newsletter for the Houston Chapter of the Independent Pool & Spa Service Association

Another Successful Show

By all reports, the Southwest Pool and Spa Show in Arlington this year was a terrific success. Pool professionals came from all over to see all of the latest our industry has to offer and to get all the training they could absorb to be far ahead of the competition, and up-to-speed on the current maze that both Austin and Washington DC have put before us.

Our sincere thanks to all of the vendors, distributors and manufacturers who were there, as well as all of those who attended,

took classes, helped out and participated in all manner of tomfoolery. It takes everyone to make it all happen.

Now that the show is over, and the floor is swept up, it's time to go out there and put

all this learnin' to work for you. So get to sellin', buildin', fixin' and all else y'all do out there to keep the lights on. It's a new pool season, and the customer is calling. Answer the phone.

Hayward March Special Just for IPSSA/Houston Members

Don't miss the Hayward ad on page 3 this month. It's a special March promotion that's extended exclusively for members of IPSSA/Houston (that's you).

Here's the deal: For the month of March you will get \$50 off of the Tiger Shark and \$25 off of the Shark Vac. The only catch is that you MUST be in attendance for the April IPSSA meeting, because our friends



from Hayward will be there to give you your savings in VISA Gift Cards. (Be sure to bring your receipts)

Here is yet another benefit of being an IPSSA member! Heck, I lost count of all the many perks a long time ago.

Thank you, Hayward, for this special IPSSA/Houston promotion. I'm sure that our members will take full advantage of it.

Published Again

Your IPSSA/Houston Editor has been published in the IPSSAN (our national publication) again last month. In the past 15 years my work has been published more than 40 times, and it's always an honor.

IPSSA meets
every month at



2475 Kirkwood
near Westheimer

Next Meeting 7:00pm
Tuesday, March 8



IPSSA
Houston
Vol.16, Issue #3, March, 2011

E-mail Pool news to mcedro@worldnet.att.net
Contact Star for meeting speakers at 281-594-3511

Need a Long Pole?

Several years ago, I took care of a pool that was average size, but with a 14 foot deep diving well. I thought I was going to have to buy an extra long vacuum pole, and wondered how I was going to be able to carry the thing in my pickup. The solution was much easier than I thought.

I bought a replacement cam and installed it in the handle end of one of my 8 foot telescoping poles. Then I inserted that end into the tool end of another pole. Joined together, this gave me a potential of extending up to nearly 29 feet, with a

foot of overlap at each of the 3 joints for reliable connections. The poles could easily be separated for transport or to use individually.

More recently, I had experience using 12 foot long 3-piece extendable poles at large, community pools. They are collar-lock poles, and extend to nearly 34 feet, but need to remain at the pool they are to be used at, because transporting them is a hassle. They are also very expensive, costing about \$100 each.

The worst problem is that the third

pole section is extra thin, so it can fit inside of the second section. That makes it very flimsy, and will bend very easily. This is a real problem with a very long pole, since the leverage on any pole that long can kink and bend at the slightest pressure. Needless to say, the skinny sections are all bent up, and the poles are no longer fully extendable, so plan-B goes into effect.

Using collar-lock poles, I insert the handle end of one 8-foot 2-piece pole into the front end of another one about 14 inches. Then I drilled a hole through them and put a stainless steel bolt and wingnut to secure them. The pole is strong and can extend up to 29 feet. Plus, the bolt and wing nut are easily removed to separate them and transport the poles from pool to pool.

When using any pole in the water, you should be cautious to move it through the water slowly and deliberately, because sudden lunges or changes of direction can easily kink any aluminum pole. With extra long poles, the hazard is many times the problem.

Be careful out there.



TexasWide Advertising
IPSSA Texas

There is no better way to reach so many Pool Professionals in Texas!

713-703-6496 mike.cedro@yahoo.com

Published monthly and mailed to all area pool, spa, and pool/spa service companies. Written and edited by Mike Cedro except where noted. For advertising information, e-mail mike.cedro@yahoo.com

IPSSA/Houston Officers

President.....Jim Jacobsmeyer
sunchasepools@att.net 281-850-4559

Vice President.....David Queen
david@sparklingpoolserviceinc.com
281-807-5442

Secretary.....Sterling Jones
sjones@cypool.com 281-256-6630

Treasurer.....Doug Dinkins
douglasdinkins@yahoo.com 281-531-8757

Board Member at-Large.....Star Gaeckler
star@starbrightpoolcare.com 281-594-3511

Sergeant at Arms.....David Palmer

SCP

DISTRIBUTORS, LLC.

4 HOUSTON LOCATIONS

NORTH:
9307 MILLSVIEW ROAD
281-469-9696

SOUTH:
3938 DUNVALE
713-783-0882

1 WEST:
665 TOWNHURST #190
713-973-6051

WOODLANDS:
17001 DONWICK DRIVE
936-321-7145

Rebar and Plaster
Products

Backyard Escape

**Garden Leisure
Portable Spas**

**Gas
Pipe and Fittings**

SWIMMINGPOOL.COM

Outdoor Kitchens

Electrical Supplies

**Garden Leisure
Above Ground
Pools**

Houston Pool & Spa Coming Events Calendar

March 8- IPSSA/Houston Meeting
7:00 pm at Fuddruckers, 2475 Kirkwood just North of Westheimer.
Board Meeting preceeding.

March 10- APSP Monthly Meeting at Dave & Busters (Richmond):
6:00 pm; 713-944-4444 or michael@millerpools.com

April 12- IPSSA/Houston Meeting
7:00 pm at Fuddruckers, 2475 Kirkwood just North of Westheimer.
Board Meeting preceeding.

April 14- APSP Monthly Meeting at Dave & Busters (Richmond):
6:00 pm; 713-944-4444 or michael@millerpools.com

TexasWide Advertising
IPSSA
Texas

There is no better way to reach so many Pool Professionals in Texas!

713-703-8496

mike.cedro@yahoo.com



Pentair
Pool Products™

purex triton

Pool and Spa Systems



FIBERworks™

Compool
computerized pool systems

KREOPY KRAULY USA
Clearfree pool equipment... Automatically.

Exclusively for IPSSA/Houston members!

HAYWARD Pool Products

One Source. Every Pool

IPSSA/Houston Special

\$50 off

Tiger Shark

\$25 off

Shark Vac

One Month Only!

Must be present at the April meeting to receive your savings in VISA Gift Cards



Exclusively for IPSSA/Houston members!

Tony Pawelek
DISTRICT SALES MANAGER
John Rogers
DISTRICT SALES MANAGER
Colin Kucera
TERRITORY MANAGER

**Chapter
Supporters**

**More
Supporters
on Back Page**



**RAM
CHEMICAL &
SUPPLY INC.**

Chemicals | Equipment | Parts | Toys & Games | Maintenance Supplies

**New Location
Now Open**

Sean Rivera, Senior Sales Director
sean@ramchemical.com
281-890-3869
281-890-3879 FAX
ramchemical.com



Waterway

2200 E. Sturgis Road, Oxnard, CA 93030
Phone & Fax (281) 829-0042 * Cell (281) 828-3543
Web: www.waterwayplastics.com



**Beth Moses
Sales Representative**

936-273-9600 Toll Free: 877-397-7865
FAX 936-273-9644

Shannon toll free: 888-392-7397 Needs: 181*35*24217
8774 Fawn Trail, Conroe, TX 77385



**Steve Intres
Territory Sales Manager**

PO Box 6000
Petaluma, CA 94955
800-227-1442 ext. 366
www.jandy.com

**DuPont
StoneTech® Professional**

For a distributor near you contact:

Lori Cloat
verifacesolutions@dupont.com
832-661-4141

Salt Water Resistant Sealer
Oil and Water Resistant Sealers



Sales & Service
1-800-786-7751
aquacal.com



Sales & Service
1-800-922-6246
autopilot.com


When is "Green" Good for Your Pool?

When it's Blue
Crystal Clear Non-Chlorine Water

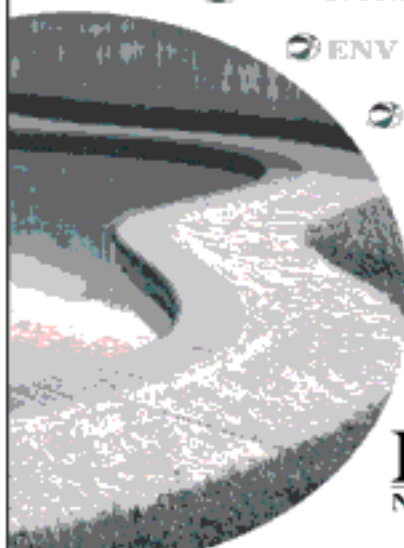
 **ECO Green**

 **ENV Environmentally Friendly**

 **EPA Registered in Every State**

 **NSF Standard 60 Drinking
Water Additive**

 **ECONOMICAL**



PristineBlue
Non-Chlorine Pool and Spa Care

www.pristineblue.com • 800.257.9283



SUPERIOR
POOL PRODUCTS LLC

Jeff Smith
Branch Manager

10641 S. Sam Houston Pkwy, Ste 400
Houston, TX 77071

We offer a complete line of
Pool & Spa Products

A proud supporter of IPSSA

Check out our Summer Sale Specials each month

Office 281-776 0808 Fax 281-776-0515

CLASSIFIED ADS

Classified Ads are 50 cents per word. IPSSA members can have one 35-word ad per month free. Mail ad to: Cedro, 11435 Kirkhollow Drive, Houston, TX 77089, or e-mail to mike.cedro@yahoo.com

Help Wanted

Full Time Pool Maintenance Tech Needed. Sugarland Area Route Truck & Benefits Provided Contact Reed at 832-725-3025

**Help Wanted
Garrett Vinyl Pools 281-855-7000**

Aqua Products, Inc. seeks a self-motivated, disciplined, support-oriented, experienced, Sales Closer wanted to support existing and open new business in South-Central US with the world's leading robotic cleaners. Please send resumes to apply@AquaProducts.com

Texaswide Advertising IPSSA Texas

There is no better way to reach so many Pool Professionals in Texas!

713-703-6496 mike.cedro@yahoo.com

EXPERIENCED Service Technician/Pool Cleaner Needed
Fast-growing Pool Company seeks motivated individual to run service calls and clean pools in the greater Bay Area. Excellent pay commensurate w/experience. Only serious inquiries please. Call for interview - 713-408-7993

For Sale

Spa Parts in Houston
Huge supply of hard to find spa parts. They're all right here locally!
Spa Inspector 281-531-8757

Wanted

BRING US YOUR JUNK FOR CASH!
Bring us your bulky junk for cash. Will pay \$25 for gas heaters. oil & spa motors - \$2 per horsepower. Clean up the clutter in your garage and warehouse, and take home money!
281-531-8757

Paid Referrals

Earn up to \$500 Referral Fees
We build wood or TREX decks, or complete backyard makeovers, And we sell Bullfrog Spas Prism Pools/Bullfrog Spas of Houston
281-395-7727 or kim.sarver@prismpoolstore.com

KEEP MONEY AND CUSTOMER
Who *pays* for in-ground vinyl liner placement referrals, but *won't* try to steal your chemical or maintenance customer away from you? **Garrett Vinyl Pools, Inc. (281) 855-7000**



RAM CHEMICAL & SUPPLY INC.
ramchemical.com



Come visit us at our brand new, 79,000 square foot home!

Ask about our convenient pickup locations with extended hours, open seven days a week!



Chemicals | Equipment | Parts | Toys & Games | Maintenance Supplies

Sean Rivera Senior Sales Director: sean@ramchemical.com
OFFICE: 281-890-3869 FAX: 281-890-3879 CELL: 832-715-8128

Bumpersticker of the Month:

Hot Hitchhikers always welcome. All others walk

Chapter Supporters

More Supporters on Page 6



- IPSSA Chemical I
- IPSSA Chemical II (Water Certification & Basic Pool)
- IPSSA Intermediate Water Chemistry I
- IPSSA Water Tech Certification
- IPSSA Pool Chlorination Tests
- IPSSA Water Tech Exam
- IPSSA Equipment Basic Training
- Texas Residential Appliances Exam Prep Class
- IAPMO Certified Pool Operator (CPO) Class


832-573-6279
www.TexasPoolSchool.com



The quality is ours. The choice is yours.
Modern Method Granite
3334 Brownie Campbell Road Houston, Texas 77066
Phone (281) 847-1855 Fax (281) 847-9917
info@mmgtx.com

Val-Pak Products
20731 Centre Pointe Parkway
Santa Clarita, CA 91350
1-800-798-5123
FAX 661-252-0117


Office 281-992-7225
Fax 281-816-4549
Cell 400-620-3371
UNITED CHEMICAL CORP.
Chris Romero
SW Regional Manager
PO Box 429 3741 E. Telegraph Road, Pico, CA 92040
US: 800-824-5550 CA: 800-824-5550 Fax: 877-521-1018
e-mail: romerouoo@sbcglobal.net info@sewirpool.com

Marshall Davis
Regional Manager
Natural Chemistry
317-408-4151
FAX 800-753-1233

Perfecting Pool & Spa Care
www.naturalchemistry.com
madedavis@naturalchemistry.com
453 N Business Hwy 35, Apt 212, New Braunfels, TX 78130

Great Plains / Pool & Spa Products, Inc.
10651 Harwin Drive, Suite 740, Houston, Texas 77036
713-773-9000 FAX 713-773-9926

Blake Patterson
blake@greatplainspool.com


WEK & ASSOCIATES
Manufacturing Representative
John Verette
Houston Salesman
11800 Grant Road
Houston, Texas 77429
972-827-5903 cell

Feron's THE REFINISHER
for POOL TILE
951-515-6577
www.gordonferon.com


Raypak
A Rheem Company
Rusty Alderson 979-626-9814
2151 Eastman Avenue (FAX same)
Oxnard, CA 93030 903-277-8102 Cell


SCP
South Central Pool Supply
1665 Townhurst, Suite 190 713-973-6051
3938 Dunvale 713-783-0882
9307 Mills View 281-469-9596
17001 Donwick Drive 936-321-7145


SUPERIOR
Pool Products, LLC
Jeff Smith - Branch Manager
10641 S. Sam Houston Pkwy. Suite 406, Houston 77063
281-776-0808 FAX: 281-776-0515
WATTS: 888-846-7880

HAYWARD
Mike Atkinson, Technical Service Representative
281-762-4860
Colin Kucera, District Sales Manager
832-620-0549
John Rogers, District Sales Manager
713-879-9315
www.haywardnet.com


Stellar Sales
Home Office (940) 455-2701
Greg Leavelle
(281) 853-4549
gleaveille@stellarsales.net


Pentair Pool Products™
Jon Cannon
281-240-4684


Orenda Technologies
Don Zucarelli
214-505-1307
don@orendatech.com


AQUAPRODUCTS
THE WORLD'S LEADER IN ROBOTIC POOL CLEANING SOLUTIONS
Sonny or Dana
1-877-AQUABOT / 278-2268
D Moore@AquaProducts.com
 


PristineBlue
Non-Chlorine Pool & Spa Care
Now available direct for service
and maintenance companies as
THE TRUE NON-CHLORINE ALTERNATIVE!
Clark Wood 1-800-237-8283 www.pristineblue.com



IPSSA/Houston appreciates all of our Chapter Supporters



More Supporters on Page 6