

# IPSSA Houston

Newsletter for the Houston Chapter of the Independent Pool & Spa Service Association

## New Laws Build Service Business

We all know how much service business came out of the VGB anti-entrapment regulations. The legal machine is still turning out laws and regulations that we all must adhere to, and for us in the pool and spa service industry, that means much more business.

Now all commercial pools must be made handicapped accessible, and they only have until April of next year to meet all of the specified new requirements. You need to get up to speed on all of the specs and

become an authority on them. Failure to comply will be taken *very* seriously. Sure, the law, like the VGB law, is an expensive burden on commercial pools, but it for a very good cause. Sometimes it takes a law to force commercial pool owner/operators to do the right thing. If you, as a pool pro, are well informed and are prepared with your selection and source of qualifying safety equipment, (as well as a game plan and marketing strategy) you stand to benefit from a lot of extra business.

Now we may be revisiting the VGB approved drain covers and possibly have to replace some of them. Testing labs that approved some of them for VGB are now under scrutiny for their results. Some (if

not all) of them could be recalled for not actually meeting the VGB requirements. This could mean more service for you.

The biggest advantage you have as an IPSSA member is being in the position to be thoroughly informed and receive all of the needed training and being on the inside track to a successful service business.

As always, be careful out there.

### IPSSA Meeting Houston

- \*Free to attend
- \*Door Prizes
- \*Open to Pool Professionals
- \*Learn More to Earn More
- \*Meet Factory Reps
- \*Reps from Local Suppliers

Join us at Fuddruckers on Kirkwood near Westheimer on April 12th at 7:00pm

IPSSA meets  
every month at



2475 Kirkwood  
near Westheim

Next Meeting 7:00pm  
Tuesday, May 10

## Pentair Double Cleaner Rebates

Here's great news to drive cleaner sales this spring and summer. Effective April 14 to August 31, Pentair is doubling their consumer rebate program to \$100 on selected

cleaner models - Platinum, Legend, Sand Shark, Great White, and Kreepy Krauly Classic. See Pentair for more detailed information on ordering rebate materials.



E-mail Pool news to [mcedro@worldnet.att.net](mailto:mcedro@worldnet.att.net)  
Contact Star for meeting speakers at 281-594-3511

## Appliance Prep & CPO Classes at Texas Pool School

Texas Pool School at 17310 Old Richmond Road in Sugarland has announced CPO classes and a class to prepare you to take the Texas Residential Appliance Test. The CPO Class is scheduled for May the 21st from 9:00 - 2:00 at the school. There will be a CPO Fusion Class on June 4th from 8:00-5:00 at FWP in Katy.(you must take Primer on-line first) The Appliance Prep class is set for June the 25th and will also be held at Florida Water Products in Katy.

FWP will be offering specials to students to help offset class costs.

## Val-Pak Tabletop

There will be a luncheon tabletop, hosted by Val-Pak on Tuesday, May 3rd at the SCP in the Woodlands from 11:00-2:00

*Published monthly and mailed to all area pool, spa, and pool/spa service companies. Written and edited by Mike Cedro except where noted. For advertising information, e-mail [mike.cedro@yahoo.com](mailto:mike.cedro@yahoo.com)*

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Sergeant at Arms.....David Palmer

## New Contact Information for IPSSA/Texas

Potential advertisers and interested parties to IPSSA/Texas, the Texas-wide newsletter should contact Ingrid Slagle or Jason Lehmann. Their e-mail addresses

are [ipahl@sbcglobal.net](mailto:ipahl@sbcglobal.net) (Ingrid) or Jason at [waterconnection@att.net](mailto:waterconnection@att.net). I am no longer handling this project.

*Mike Cedro*

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*PLEASE let us know ahead of time when you are planning any activity, class, tabletop, show or open house. We are happy to put it on the calendar and publicize your event for you.*

*713-703-6496 or E-mail [mike.cedro@yahoo.com](mailto:mike.cedro@yahoo.com)*



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# Houston Pool & Spa Coming Events Calendar

May 3- Val-Pak Tabletop at SCP in the Woodlands. Lunch 11:00-2:00

May 10- IPSSA/Houston Meeting 7:00 pm at Fuddruckers, 2475 Kirkwood just North of Westheimer. Board Meeting preceeding.

May 12- APSP Monthly Meeting at Dave & Busters (Richmond): 6:00 pm; 713-944-4444 or michael@millerpools.com

May 21- Texas Residential Appliance License Prep Class at the Texas Pool School, 17310 Old Richmond Road, Sugarland. 9:00-2:00

June 4- CPO Fusion Class at FWP\* in Katy. 8:00-5:00 (Must first take on-line Primer)

June 25- Texas Residential Appliance License Prep Class at FWP\* in Katy. 9:00-2:00

\* FWP will offer specials to students to help offset cost of classes.



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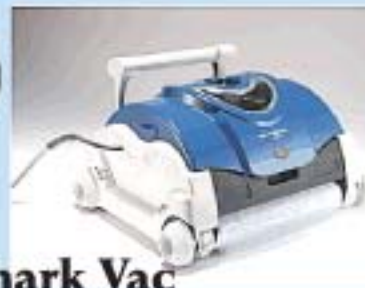


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**Bumpersticker of the Month:**  
**OK, That's it! Everybody out of the pool!**

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- IPSSA Intermediate Water Chemistry 1 (Water Tech Certification)
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